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ABOUT MARLINK

A Quiet Leader in Maritime Satellite Communications Steps Forth With the Next Generation of WaveCall™ for the Yachting Market

The World's Largest Maritime Satellite Communications Provider

Even experienced yachting industry professionals may be surprised to learn that the world's largest provider of maritime satellite communications is Marlink. This quiet company, which came into being in 2002 as a separate entity from Telenor Satellite Services, has been devoted exclusively to the maritime market, serving leisure, commercial, industrial and military customers worldwide. The company provides customers with one source for an entire range of voice and data solutions, backed by the industry's most trusted service and support network.

Telenor Satellite Services launched this separate company and brand to provide mobile satellite communications services exclusively for the maritime sector. In 2007, Marlink became a subsidiary of the Vizada VSAT unit of The Vizada Group, which formed through the merging of Telenor Satellite Services and France Telecom Mobile Satellite Communications.

Vizada is the world's leading provider of satellite communications with 2007 revenues of more than US\$ 640 million, including more than US\$ 400 million from mobile satellite services (MSS). Vizada customers include commercial, military and business aircraft, merchant shipping vessels, emergency response teams, government and military units, acclaimed newsgathering organizations, and Fortune 500 companies. Today The Vizada Group has over 1,200 VSAT communications in over 115 countries.

Vision and Values

The company's success is largely attributed to its exceptional capabilities as a satellite communications integrator. This refers to Marlink's ability to interface between maritime customers and the satellite communications industry.

What does this mean for the customer? "We are practical. We do not overcomplicate things. We deliver on our promises. We never forget we're trying to make our customers lives easier," explains Tore Morten Olsen, chief executive officer of Marlink. "Those who use maritime satellite communications on a regular basis know just how important those things can be."

A tremendous amount of technology, systems interface expertise, and an impressive global customer support network stand behind these promises to Marlink customers. Marlink is indeed the maritime satellite communications company with communications you can rely on, backed by the industry's most trusted service and support network.

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What We Do

Marlink offers a wide variety of solutions for optimal, fast, efficient and reliable satellite communications globally, including always-on maritime VSAT solutions and on-demand solutions, software, terminals, hardware systems, service and installation, accounting and management tools for communications traffic, value-added services and Point of Service Activation services, all of which integrate seamlessly with the user's IT infrastructure.

Marlink serves all facets of leisure and commercial at-sea operations, including yachts, cruise ships, ferries, offshore rigging and drilling, oil and gas tankers, bulk transport shipping, and commercial fishing vessels. Its primary offering to the recreational yachting sector is WaveCall™, a fast, cost-efficient Maritime VSAT Solution providing professional-class communications at sea.

Products & Solutions

Communication Technologies

- **Sealink™**

Service: Always-on, professional-grade, integrated VSAT; narrow- and broadband

Coverage: Global C-band, Regional Ku-band

(for coverage maps go to: <http://www.marlink.com/fullstory.aspx?m=260&amid=4791>)

Packages: Sealink™, Sealink Entry™, Sealink Plus™

- **WaveCall™**

Service: Always-on, shared access VSAT broadband

Coverage: Regional Ku-band (Caribbean, The Americas, Europe, Middle East)

(for coverage maps go to: http://www.marlink.com/887_eZpg0CcsW6Y.img)

- **Inmarsat**

Service: On-demand, voice/data satellite and digital communications

Coverage: Global

(for coverage maps go to: <http://www.marlink.com/GlobalCoverageMap.aspx?m=77>)

Packages: Inmarsat B, Inmarsat BGAN, Inmarsat C, Inmarsat Fleet, Inmarsat mini-M, Inmarsat FleetBroadband

- **Iridium**

Service: On-demand, wireless telephone

Coverage: Global

- **Thuraya**

Service: On-demand, GSM telephone communications with switchover capability between GSM and Thuraya's satellites

Coverage: Africa, Europe, Middle East and West Asia

(for coverage maps go to: <http://www.thuraya.com/content/thuraya-coverage.html>)

Success with Sealink™

The company's trademark Sealink™ "always-on" broadband satellite technology is one of the most well established VSAT turnkey solutions on the seas. Sealink™ product development began with a request from oil/offshore drilling companies needing seamless, powerful internal and external communications for their operations. Since then, Sealink™ has become the communication system of choice by cruise, ferry, seismic, drilling, production, and commercial shipping companies. These companies require top-quality, extremely stable broadband network of integrated voice, Internet access and Local Area Networks (LAN) communications.

More Success with WaveCall™

Marlink's primary offering to the recreational yachting sector is WaveCall™, a fast, cost-efficient Maritime VSAT Solution providing professional-class communications at sea. Already established as one of the most reliable and preferred e-mail, Internet, voice and IP satellite communications packages on the seas, WaveCall™ by Marlink offers high-speed connectivity and simultaneous voice/data service. Additional features and options offered with the new WaveCall™ include prepaid calling cards, and more flexible billing. The service is paired with the Sea Tel® Ku-band VSAT 4006 antenna system to provide sea-goers with even more efficient, affordable and versatile communications solutions.

Support and Solutions Anytime, Anywhere

Marlink maintains its headquarters in Lysaker, Norway, and has a global presence with offices in Athens, Brussels, Dubai, Hamburg, Houston, London, Oslo, Rockville, Singapore and Tokyo. Together the people of Marlink deliver the widest choice in maritime satellite communication solutions matched with expert personal support available anytime of the day or night, from anywhere on the globe.

Equipment, Accessories & Value-Added Services

- Crew phones and dialers
- Satellite terminals, antennas and accessories
- Portable VHF/UHF onboard radios
- Emergency equipment
 - EPIRBs (Emergency Position-Indicating Radio Beacons)
 - Portable VHF transceivers
 - Radar transponders
- Marking lights
- Prepaid calling cards
- Prepaid Internet cards
- Satellite direct ship-to-shore calling
- E-mail, Internet and Text-Messaging (SMS)

Administrative Management Services

- Marlink Online
- Remote Diagnostics
- Split Billing
- Traffic Accounting

-4- About Marlink

NUMBER OF INSTALLATIONS

Marlink is the world's largest provider of maritime satellite communications, based on the number of installations. According to the ComSys maritime VSAT report (www.comsys.co.uk), Marlink has over 970 VSAT installations, and is thus the largest market participant by far. When it comes to on-demand satellite solutions, Marlink has in excess of 8,000 installations among a global fleet of 32,000 vessels requiring satellite communications. In other words, every fourth vessel requiring on-demand satellite communications use a communications solution from Marlink.

KEY EXECUTIVE:

Tore Morten Olsen, CEO (please see his biography, included in this kit)

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Marlink is a global satellite communications leader, providing maritime and land-based customers with one source for an entire range of voice and data solutions backed by the industry's most trusted service and support network. As the developers of *Sealink*[™] -- one of the most established VSAT solutions in commercial maritime market – Marlink's offering for yachts and leisure vessels is *WaveCall*[™], a fast, cost-efficient Maritime VSAT Solution providing professional-class communications at sea. Across its wide range of SatCom products and solutions, Marlink routes communication through its own teleports to ensure superior quality, reliability and flexibility for Marlink customers. With offices worldwide, including Athens, Brussels, Dubai, Hamburg, Houston, London, Oslo, Rockville, Singapore and Tokyo, Marlink delivers the widest choice in satellite communication solutions matched with expert personal support available day or night, from anywhere.